



UNIUNEA EUROPEANĂ



GUVERNUL ROMÂNIEI

Fondul Social European
POSDRU 2007-2013Instrumente Structurale
2007-2013MINISTERUL
EDUCAȚIEI
NAȚIONALE
OPSDRUUNIVERSITATEA DE VEST
DIN TIMIȘOARA

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Proiect cofinanțat din Fondul Social European prin Programul Operațional Sectorial Dezvoltarea Resurselor Umane 2007- 2013

COURSE SYLLABUS

1. Information about the programme

1.1 Institution of higher education	West University of Timișoara
1.2 Faculty	of Economics and Business Administration
1.3 Department of	Finance
1.4 Area of study	Finance
1.5 Level of studies	Undergraduate
1.6 Training / qualification	Finance and Banking

2. Discipline data

2.1 Course title		ECONOMICS AND FINANCIAL SIMULATIONS FB1FB3216					
2.2 Course titular		Assistant Professor PhD Cosmin ENACHE					
2.3 Workshop activities titular		Lecturer PhD Claudiu BOȚOC					
2.4 Year of study	III	2.5 Semester	II	2.6 Type of assessment	E	2.7 Type of subject matter	M- mandatory

3. Total estimated time (hours of teaching per semester)

3.1 Number of hours per week	3	3.2 course	1	3.3 workshops	2
3.4 Total hours in the curriculum	42	3.5 course	14	3.6 workshops	28
Distribution of time:					hours
Study based on Instructions, course materials, bibliography and notes					20
Additional documentation library, specialized electronic platforms / field					16
Training seminars , homework, essays, portfolios and essays					35
Tutoring					8
Examinations					4
Other activities.....					
3.7 Total hours of private study		83			
3.8 Total hours per semester		125			
3.9 Number of credits		5			

4. Prerequisites (where applicable)

4.1 of curriculum	<ul style="list-style-type: none"> acquiring knowledge, due to compulsory subjects in the curriculum: Corporate Finance, Financial Management.
4.2 of skills	<ul style="list-style-type: none"> applying financial decisions in private and public organizations.

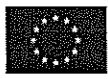
5. Conditions (where applicable)

5.1 of the course	<ul style="list-style-type: none"> Materials: video-projector. Students' attendance for the course activities –50%.
5.2 to lead seminar / laboratory	<ul style="list-style-type: none"> Materials: computers. Students' attendance for the seminar activities –70%.



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6. Specific skills acquired

Transversal competences	CT2 Identifying the roles and responsibilities in pluri-specialized team and using efficient labour relations techniques inside the team
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7. Course objectives (based on the grid of the skills acquired)

7.1 The overall objective of discipline	<ul style="list-style-type: none"> Working in a team in order to compile a project file for a European grant
7.2 The specific objectives	<ul style="list-style-type: none"> Filling in a grant application form. Carrying on revenues and expenses projections Calculating the feasibility indicators Carrying on an economic analysis for a specific project Undertaking a sensitivity analysis for a specific project Undertaking a risk analysis for a specific project

8. Contents

8.1 Course	Teaching methods	Comments
1. Grant Opportunities	Exposure: description, explanation, examples, demonstrations, discussions based on case studies.	Week 1: 2h
2. The Grant Application Form	Exposure: description, explanation, examples, demonstrations, discussions based on case studies.	Week 3: 2h
3. Revenues and Expenses Projections	Exposure: description, explanation, examples, demonstrations, discussions based on case studies.	Week 5: 2h
4. Financial Statements and Cash-Flow Projections	Exposure: description, explanation, examples, demonstrations, discussions based on case studies.	Week 6: 2h
5. Feasibility Indicators	Exposure: description, explanation, examples, demonstrations, discussions based on case studies.	Week 8: 2h
6. Economic Analysis	Exposure: description, explanation, examples, demonstrations, discussions based on case studies.	Week 10: 2h
7. Sensitivity Analysis and Risk Analysis	Exposure: description, explanation, examples, demonstrations, discussions based on case studies.	Week 12: 2h
Bibliography		
1. Bișa C. - Elaborarea Studiilor de Fezabilitate și a Planurilor de afaceri, Ed. BMT PUBLISHING, București, 2007.		
2. Butler D. - Dezvoltarea afacerii. Strategia pentru mica întreprindere, Ed. ALL, București, 2005.		



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3. Finch B. - Cum sa concepi un plan de afaceri, Ed. Rentrop&Straton, București, 2007.
4. Nicolescu O. - Managementul Pe Baza Centrelor De Profit, Ed. Tribuna Economica, Bucuresti, 2004
5. Nicolescu O. - Managementul Intreprinderilor Mici Si Mijlocii, Ed. Economica, Bucuresti, 2001
6. Porojan D., Bișa C. - Planul de afaceri, Ed. IRECSON, București, 2007.
7. Radu V. (coord.) - Planul de afaceri, Ed. Mărgăritar, București, 2004.
8. Sasu C., Bernier R. E. - Enciclopedia întreprinzătorului, Ed. Enciclopedică, București, 1999
9. Sandulescu I. - Planul De Afaceri Ghid Practic Modele De Referinta, Ed. All Beck, Bucuresti, 2001
10. West A. - Planul De Afaceri, Ed. Teora, Bucuresti, 2000.
11. Westwood J. - Cum sa concepi un plan de marketing, Ed. Rentrop&Straton, 2007.
12. <http://www.businessplans.org/>
13. <http://www.plandefacere.ro/>
14. <http://www.bizcafe.ro/articole/model-plan-de-afaceri.html>
15. http://www.rubinian.com/planafaceri_ghid_121.php

8.2. Seminar	Teaching methods	Comments
1. Grant Opportunities	Explanations, examples, dialogue, case studies	Week 1: 2h
2. Legal Requirements for Public Investments	Explanations, examples, dialogue, case studies	Week 2: 2h
3. The Grant Application Form. Project Objectives and Project Activities	Explanations, examples, dialogue, case studies	Week 3: 2h
4. The Grant Application Form. Project Budget and Project Financial Plan	Explanations, examples, dialogue, case studies	Week 4: 2h
5. Revenues Projections	Explanations, examples, dialogue, case studies	Week 5: 2h
6. Expenses Projections	Explanations, examples, dialogue, case studies	Week 6: 2h
7. Financial Statements Projections	Explanations, examples, dialogue, case studies	Week 7: 2h
8. Cash-Flow Projections	Explanations, examples, dialogue, case studies	Week 8: 2h
9. Feasibility Indicators	Explanations, examples, dialogue, case studies	Week 9: 2h
10. Fiscal Corrections and Shadow Prices	Explanations, examples, dialogue, case studies	Week 10: 2h
11. Social Benefits and Social Costs	Explanations, examples, dialogue, case studies	Week 11: 2h
12. Sensitivity Analysis	Explanations, examples, dialogue, case studies	Week 12: 2h
13 Risk Analysis	Explanations, examples, dialogue, case studies	Week 13: 2h
14 Project File - Administrative Issues	Explanations, examples, dialogue, case studies	Week 14: 2h

Bibliography

1. Bișa C. - Elaborarea Studiilor de Fezabilitate si a Planurilor de afaceri, Ed. BMT PUBLISHING, București, 2007.
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2004

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7. Radu V. (coord.) - Planul de afaceri, Ed. Mărgăritar, București, 2004.
8. Sasu C., Bernier R. E. - Enciclopedia întreprinzătorului, Ed. Enciclopedică, București, 1999
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9. Corroboration of the course contents with the epistemic expectations of the community representative, professional associations and representative employers of the programme itself.

- By acquiring theoretical and methodological concepts and practical aspects included in the discipline approach "Economics and Financial Simulations", students acquire a solid knowledge base, according to partial competences required for possible occupations listed in Grid 1 - RNCIS;
- The course is in the curricula of universities and faculties in Romania;
- Course content is consistent with the expectations/requirements of the finance and banking representative companies/employers.

10. Evaluation

Type of activity	10.1 Evaluation criteria	10.2 Evaluation methods	10.3 Percentage of the final mark
10.4 Course	Acquiring and understanding of issues addressed in the course	Written exam during the exam session, consisting of 10 short questions	35%
10.5 Workshop	Ability to solve practical problems specific course directly to your computer and limited time	Presentation of a project file during the exam session	35%
	Seminar activity	Written test held in seminar work week 7 of the semester	30%
10.6 Minimum performance standards			
<ul style="list-style-type: none"> • Minimum grade 5 in each of the three tests: multiple questions written exam, Presentation of a project file, test for seminar activity. 			

Date of submission: September 2014

Titular of the course:

Seminary titular:

Assist. Prof. PhD Cosmin Enache

Lect. PhD Claudiu BOȚOC

Date of approval in department: September 2014

Head of the Department:

Assoc. Prof. PhD MOLDOVAN Nicoleta



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